

**Organization Budget  
Sedona Red Rock Trail Fund  
Fiscal Year 2020 Beginning October 1, 2019**

**INCOME**

Source	Budget Amount
<b>Community Outreach Committee</b>	
SCOC&TB (Trail Keepers)	70,000.00
SCOC&TB (Western Gateway)	15,000.00
Recreation Resource Management	50,000.00
Verde Valley Cyclists Coalition	18,966.69
Hotel Check Off	15,000.00
Business Sponsor Program	36,000.00
Friends of the Forest	1,000.00
Westerners	400.00
CC Rebates, Amazon Smile, Etc	
<b>Community Outreach Committee Subtotal</b>	<b>206,366.69</b>
<b>Donors Committee</b>	
PayPal	1,700.00
Caims	1,200.00
Mailer	10,000.00
Board Member Contributions	12,000.00
Supporters (excluding Mailer Contributions)	500.00
Major Donors (Excluding Mailer Contributions)	49,033.40
Endowment Match	50,000.00
Book Project	3,000.00
<b>Donors Committee Subtotal</b>	<b>127,433.40</b>
<b>Events Committee</b>	
MTB Festival	23,000.00
VVCC Raffle Proceeds	2,500.00
Equestrian Fundraiser	1,500.00
<b>Events Committee Subtotal</b>	<b>27,000.00</b>
<b>Grants Committee</b>	
AZ State Parks- SEE	10,000.00
NFF	25,000.00
Other Foundation Grants	25,000.00
Wells Fargo	2,000.00
Fruhman	5,000.00
Langston Family Foundation	3,000.00
REI	8,000.00
City of Sedona	5,500.00
ACF-Sedona	5,500.00
ACF-Yavapai County	10,000.00
<b>Grants Committee Subtotal</b>	<b>99,000.00</b>
Other	<b>0.00</b>
<b>Total Income</b>	<b>459,800.09</b>

**Expenses**

Item	Amount
<b>Operating</b>	
Supplies	250.00
Po Box + Postage	300.00
Printing (Brochures, Rack Cards)	800.00
Software - Wild Apricot	1,500.00
Credit Card Fees	250.00
Membership Dues (Chamber, NFF) plus Corp Registration	310.00
Tax Return Preparation	1,000.00
<b>Total Operating Expenses</b>	<b>4,410.00</b>
<b>Fund Raising</b>	
Community Outreach	3,000.00
Donors	3,000.00
Events	1,000.00
Position	12,000.00
<b>Total Fundraising Expenses</b>	<b>19,000.00</b>
<b>Total Operating and Fundraising Expenses</b>	<b>23,410.00</b>
<b>Surplus/(Deficit) Available for Program Requirements</b>	<b>436,390.09</b>
<b>Program Expenses</b>	
Western Gateway ACE Crew	91,392.00
Trail Work Day Sponsorships	3,000.00
Program Manager	12,000.00
RRRD Collection Agreement Funding	196,000.00
<b>Total Program Expenses</b>	<b>302,392.00</b>
<b>Surplus/(Deficit) after Program Expenses</b>	<b>133,998.09</b>